



SINCE 1980

LINE CARD

GLOBAL DISTRIBUTION

CABLE AND WIRES 79,637 SKUs	CIRCUIT PROTECTION 44,313 SKUs	CONNECTORS 415,112 SKUs	DISCRETE SEMICONDUCTORS 64,279 SKUs
ELECTROMECHANICAL 82,923 SKUs	ELECTRONIC PARTS 290,023 SKUs	INDUSTRIAL CONTROL 7,555 SKUs	INTEGRATED CIRCUITS (ICs) 204,360 SKUs
MACHINING 4,553 SKUs	OPTOELECTRONICS 39,482 SKUs	PASSIVE COMPONENTS 298,203 SKUs	POWER PRODUCTS 29,943 SKUs
SENSORS 9,001 SKUs	TEST EQUIPMENT 2,007 SKUs	TOOLS AND SUPPLIES 33,831 SKUs	

100+ Seamless Global Network
Authorized Franchise Lines
1 Million+ Part Numbers

TOP DISTRIBUTORS 2024
SUPPLY-CHAIN connect. partsdirect Authorized

DIRECT AUTHORIZED LINES



INDIRECT AUTHORIZED LINES

- | | | | |
|----------------------|----------------------|--------------------------|------------------------------|
| AMPHENOL ICC | DIALIGHT | OHMITE | SEMIKRON |
| ATE ELECTRONICS | EATON ELECTRONICS | OMRON | SI LINK |
| BECKELEC INC | ELECTROSWITCH | PANASONIC | STANCOR |
| BEL | FUJISOKU CORPORATION | PARALIGHT | SUMIDA |
| BULGIN LIMITED | GENTEQ - CAPCOM | POTATO SEMI | SWCC GROUP |
| C&K COMPONENTS | GRAYHILL | QUALTEK | TE CONNECTIVITY |
| CHERRY AMERICAS LLC | HENKEL | RCD COMPONENTS | TEKA INTERCONNECTION SYSTEMS |
| CORNELL DUBILIER | HONDA | RENATA | TRIAD |
| CROUZET | KAMAYA INC (WALSIN) | ROYAL OHM | WIMA MASTER DISTRIBUTOR TAW |
| CRYDOM | KEC | SANCO ELECTRONICS CO LTD | WORLD MASTERY TECHNOLOGY LTD |
| CUJ | KINGBRIGHT | SECOS CORPORATION | YAGEO |
| CYNERGY 3 COMPONENTS | MOLEX/WOODHEAD | SEI | ZF SWITCHES & SENSORS |



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HYBRID DISTRIBUTION MODEL

6000+ MANUFACTURERS

DIRECTLY AUTHORIZED

Direct from the manufacturer with the best prices, lead times, flexibility, and payment terms.



INDIRECTLY AUTHORIZED

Direct from the manufacturer in partnership with distributors with the best prices, lead times, flexibility, and payment terms.

INDEPENDENT

Safely sourced from verified vendors in the open market, fully transparent traceability, quality testing with the best prices, flexibility, and payment terms.

ADDED-VALUE Electronic Manufacturing Services

REVOLUTIONIZING DISTRIBUTION: The IBS Hybrid Model

At IBS Electronics, we don't just distribute products; we deliver solutions. Our hybrid distribution model is at the forefront of innovation, merging data intelligence with unparalleled flexibility to meet the dynamic needs of the market.

Data-Driven Efficiency

We leverage cutting-edge data analytics and AI (Artificial Intelligence) to evaluate market stock levels, lead times, and pricing. This empowers us to select the most efficient distribution channel tailored to each customer's unique requirements. Our approach ensures that we not only meet demand but exceed expectations in delivery and cost-effectiveness.

Multi-Channel Versatility

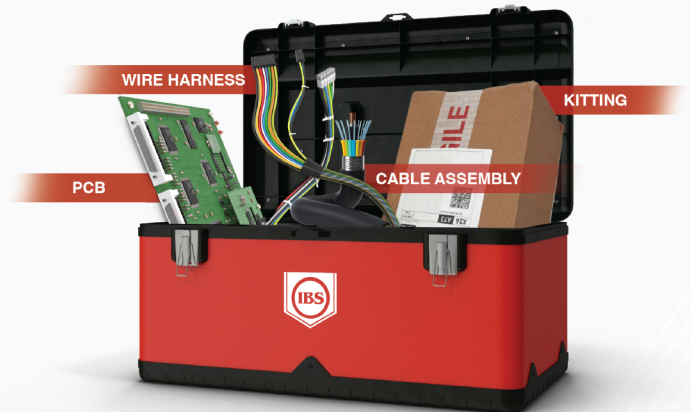
Our distribution model stands on four robust pillars, each offering a unique blend of benefits:

1. Directly Authorized: As a franchise distributor, we provide direct access to manufacturers and engineers, ensuring best-in-class prices, lead times, flexibility, and payment terms.

2. Indirectly Authorized: We collaborate closely with manufacturers and other distributors to extend contract pricing and all the value-added services you've come to expect from IBS.

3. Independent: Our open-market sourcing is backed by stringent verification and quality testing, providing transparent traceability alongside competitive pricing and terms.

4. Added Value Manufacturing Services: Beyond distribution, our services encompass PCB assembly, wire harness and cable assemblies, kitting, and more offering a comprehensive solution under one roof.



Empowering Your Supply Chain

By integrating these channels, IBS Electronics stands not just as a supplier, but as a strategic partner. We align our operations with your objectives, ensuring that every component delivered is a step towards your success.

Whether it's a single piece or a consolidated order to fulfill a larger quantity, our flexible model and global reach mean we can pivot as swiftly as the market does. With IBS Electronics, you gain a partner that's committed to pushing the boundaries of what a distributor can be.

IBS Electronics - Your Partner in Progress.

